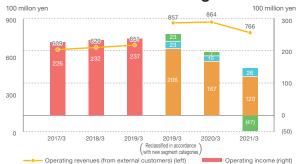
# Real Estate and Hotels Segment — Overview and Current Status





3. Business Activities (Real Estate and Hotels Segment)

Real estate lease \* Figures from FY2017/3 to FY2019/3 show results under the former segment classificatio (Real Estate Segment). (See page 14.) \* From FY2019/3, divided into three subsegments: real estate lease business, condominium sale business, and hotel business.

# **Station Buildings**

# Business area: Kyushu

# Major Station Buildings

Building name	Date opened	Floor area (m²)	No. of visitors (10,000) FY2021/3	Tenant sales (100 million yen) FY2021/3
1 Amu Plaza Kokura	March 14, 1998	50,000	1,035	106
2 Amu Plaza Nagasaki	September 21, 2000	58,500	745	153
3 Amu Plaza Kagoshima	September 17, 2004	79,300	1,207	214
4 JR Hakata City	March 3, 2011	240,000 *incl. Hakata Hankyu	4,035	728
5 JR Oita City	April 16, 2015	144,500	1,676	189
6 Amu Plaza Miyazaki	November 20, 2020	37,700	490	29
7 Amu Plaza Kumamoto	April 23, 2021	110,000	_	_

# Office Leasing

# Business area: Kyushu, extended to Tokyo metropolitan area

# Overview of Office Leasing

Name	Acquired	Floor area(m²)
Akasaka Sanno Center Building	March, 2011	5,000
Kojimachi Nibancho Center Building	March, 2014	44,000
JRJP Hakata Building	April, 2016	44,000
Hirakawacho Center Building	September, 2016	8,000
Shinkawa East Building	January, 2019	10,000
JR Hakataekiminami Building	June, 2020	3,500
JR Kumamoto Shirakawa Building	December, 2020	17,000
JR Kumamoto Kasugaminami Building	December, 2020	3,600



3 JRJP Hakata Building

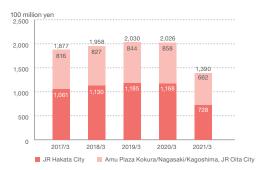
# **5**JR Oita City

6 Amu Plaza Miyazaki

(including Ekimachi 1 Chome)

as of April 2021

# Station Building Tenant Sales







Amu Plaza Kokura



2Amu Plaza Nagasaki



3 Amu Plaza Kagoshima



4 JR Hakata City



Amu Plaza Kumamoto

# Real Estate and Hotels Segment — Overview and Current Status

3. Business Activities (Real Estate and Hotels Segment)

# **Residential Buildings**

Business overview: Apartment leasing, condominium sales
Business area: Centered on Kyushu, also extended to major urban areas in Japan
Brands: RJR (apartment leasing), MJR (condominiums)

#### Apartment Leasing: Completed Units numbers (Cumulative) and occupancy rates



# Condominium Sales: Number of Delivered Units (Cumulative)



\* Figures above include units renovated for resale.



RJR Precia Kumamotoekimae (Apartment)



MJR Sakaisuji Hommachi Tower (Condominium)

# Hotels

Business area: Centered on Kyushu, also extended to Tokyo metropolitan area and Thailand

#### Number of Guest Rooms/Opening

Hotel name	Location	Number of rooms	Year of Opening
JR Kyushu Hotel Blossom Fukuoka	Fukuoka City, Fukuoka Prefecture	90	December, 1992 Rebranded and reopened on July, 2011
2 Hotel Okura JR Huis Ten Bosch	Sasebo City, Nagasaki Prefecture	320	June, 1995 Rebranded and reopened on April, 2012
3 Station Hotel Kokura	Kitakyushu City, Fukuoka Prefecture	294	April, 1998
4 JR Kyushu Hotel Nagasaki	Nagasaki City, Nagasaki Prefecture	144	September, 2000
5 JR Kyushu Hotel Kagoshima	Kagoshima City, Kagoshima Prefecture	247	South wing: Aug, 2001/North wing: Mar, 2010
6 Okuhita Onsen Umehibiki	Hita City, Oita Prefecture	32	November, 2002 Rebranded and reopened on Nov, 2017
7 Hana Beppu Ryokan	Beppu City, Oita Prefecture	30	September, 2003 Rebranded and reopened on April, 2012
8 JR Hotel Yakushima	Kumage District, Kagoshima Prefecture	46	October, 2005
9 JR Kyushu Hotel Kokura	Kitakyushu City, Fukuoka Prefecture	187	September, 2007
10 JR Kyushu Hotel Miyazaki	Miyazaki City, Miyazaki Prefecture	141	November, 2011
JR Kyushu Hotel Blossom Hakata Chuo	Fukuoka City, Fukuoka Prefecture	247	April, 2013
12 JR Kyushu Hotel Blossom Shinjuku	Shibuya-ku, Tokyo	239	August, 2014
13 JR Kyushu Hotel Blossom Oita	Oita City, Oita Prefecture	190	April, 2015
14 JR Kyushu Hotel Blossom Naha	Naha City, Okinawa Prefecture	218	June, 2017
15 Shama Lakeview Asoke Bangkok	Bangkok, Thailand	429	1999 Rebranded and reopened on April, 2018
16 Aloft Bangkok Sukhumvit 11	Bangkok, Thailand	298	2011
17 THE BLOSSOM HIBIYA	Minato-ku, Tokyo	255	August, 2019
18 THE BLOSSOM HAKATA Premier	Fukuoka City, Fukuoka Prefecture	238	September, 2019
19 THE BLOSSOM KUMAMOTO	Kumamoto City, Kumamoto Prefecture	203	April, 2021



JR Kyushu Hotel Blossom Hakata Chuo (Hotel)



Okuhita Onsen Umehibiki

# Number of Guest Rooms at JR Kyushu Group Hotels (Cumulative)



# Hotel occupancy rates and average units prices



# Real Estate and Hotels Segment — Major Development Plans

# **Development in Areas Surrounding Stations**

#### Development in the Fukuoka City Metropolitan Area

《Project to utilize the former site of Sunoko elementary school

and other companies

Uses: Hospital, senior citizens facility, etc. in a three-dimensional manner Opening: January 2024 (planned)



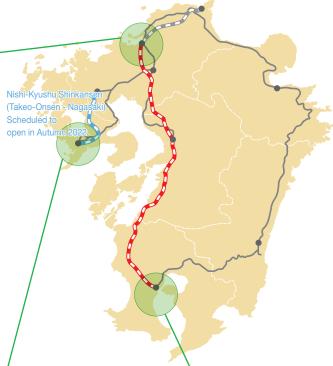
《Project for effective use of site of Fukuoka east government building» \* Joint project with FUKUOKA JISHO CO.,LTD., and ASO CORPORATION Uses: Offices, commercial facilities Opening: Spring 2024 (planned)

《Plan for utilizing the space above the tracks at Hakata Station》

\* Joint project with Sakurajyuji Co., Ltd., Plan for "a new city" that utilizes the space above the Hakata Station tracks







# **Buildings Apartment Leasing**

Residential

Name			Fiscal year of completion (acquisition) (provisional)
RJR Precia Kikukawaekimae	Sumida Ward, Tokyo Metropolis	68	2021
RJR Precia Hyakunenbashi	Fukuoka City, Fukuoka Prefecture	130	2021
RJR Precia Koorimoto II	Kagoshima City, Kagoshima Prefecture	144	2021
(Provisional)RJR Nishikokura	Kitakyushu City, Fukuoka Prefecture	182	2021

#### Condominium Sales

Name	Location	No. of total units (provisional)	Fiscal year of delivery (provisional)
MJR Hiraoekimae	Fukuoka City, Fukuoka Prefecture	46	2021
MJR The Garden Shimoori	Onojo City, Fukuoka Prefecture	303	2021
MJR The Garden Kashii I	Fukuoka City, Fukuoka Prefecture	208	2021
MJR Kumamoto The Tower	Kumamoto City, Kumamoto Prefecture	230	2022
MJR Oita Branchera	Oita City, Oita Prefecture	173	2022
MJR The Garden Kashii II	Fukuoka City, Fukuoka Prefecture	212	2022

# Kagoshima-Chuo Station West Entrance Development

[Phase I development] Lot area: approx. 6,500 Total floor space: approx 25,400 Uses: Commercial facilities, offices Opening: Spring 2023(planned)

[Phase II development] Lot area: approx.3000 Uses: Residential areas Opening: To be determined

#### [Phase I]



#### Nagasaki Station Area Development

Total floor space: Approx. 102,000 m<sup>2</sup> Uses: Commercial facilities, hotel, offices, etc. Opening: Spring 2022 (planned) opening commercial facilities under elevated tracks

Autumn 2023 (planned) full opening of new station building \* Moved forward from plan of FY2026/3



\* All images are artists' renderings