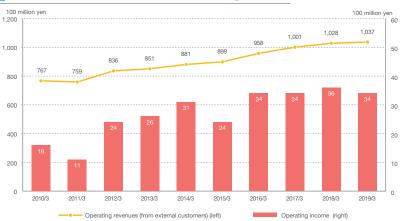
The Other Segment — Current Status

Retail and Restaurant Segment



Major Stores(as of April 1, 2019)

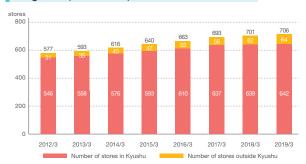
Retail	FamilyMart (198 stores) Drug Eleven (198 stores, of which 4 stores outside Kyushu)
Food and beverage	Umaya (24 stores, of which 11 stores outside Kyushu) Kentucky Fried Chicken (39 stores) Seattle's Best Coffee (46 stores, of which 10 stores outside Kyushu)



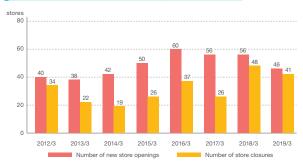


Drug Eleven and Family Mart shared store Akasaka-Umaya Shanghai Middle Huaihai Road

Number of Stores in the Retail and Restaurant Segment (Cumulative)



Number of Store Openings and Closures in the Retail and Restaurant Segment



Construction Segment



- *1 Figures from FY2010/3 to FY2019/3 show results under the former segment classification. (See page 15.)
- *2 Revenues from external customers as a percentage of operating revenues

Major Project Orders Received Recently

- Hokuriku Shinkansen related work (design, track work)
- Kyushu Shinkansen (Nagasaki route) related work (design, track work, civil engineering work)

Other Segment



- Caterpillar Kyushu Ltd. became a consolidated subsidiary in October 2017
- From April 1, 2019, the hotel business and the seniors business were consolidated into the Real Estate and Hotels Segment.