3. Business Activities (Real Estate and Hotels Segment)

Business Activitie

Real Estate and Hotels Segment - Overview and Current Status



Station Buildings

Business area: Kyushu

Major Station Buildings

Building name	Date opened	Floor area (m²)	No. of visitors (10,000) FY2019/3	Tenant sales (100 million yen) FY2019/3
1 Amu Plaza Kokura	March 14, 1998	48,500	1,494	125
🧕 Amu Plaza Nagasaki	September 21, 2000	58,500	1,172	210
8 Amu Plaza Kagoshima	September 17, 2004	64,700	1,837	268
4 JR Hakata City	March 3, 2011	240,000 *incl. Hakata Hankyu	7,257	1,185
5 JR Oita City	April 16, 2015		2,369	241

Office Leasing

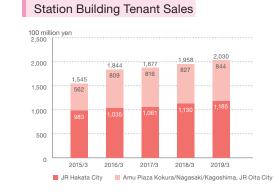
Business area: Kyushu, extended to Tokyo metropolitan area

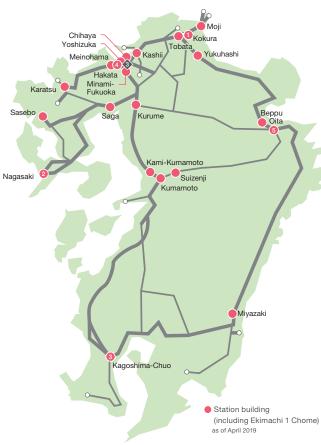
Overview of Office Leasing

		Acquired	Floor area(m ²)
•	Akasaka Sanno Center Building	March, 2011	5,000
•	Kojimachi Nibancho Center Building	March, 2014	44,000
3	JRJP Hakata Building	April, 2016	44,000
4	Hirakawacho Center Building	September, 2016	8,000
5	Shinkawa East Building	January, 2019	10,000



JRJP Hakata Building (Commercial facilities,Office leasing)







1 Amu Plaza Kokura



🕗 Amu Plaza Nagasaki



3Amu Plaza Kagoshima



4 JR Hakata City



5JR Oita City

Real Estate and Hotels Segment - Overview and Current Status

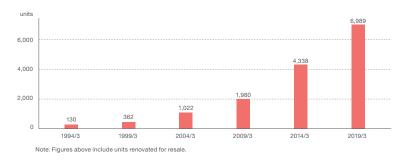
Residential Buildings

Business overview: Apartment leasing, condominium sales Business area: Centered on Kyushu, also extended to major urban areas in Japan Brands: RJR (apartment leasing), MJR (condominiums)

Apartment Leasing: Number of Completed Units and Buildings (Cumulative)



Condominium Sales: Number of Delivered Units (Cumulative)



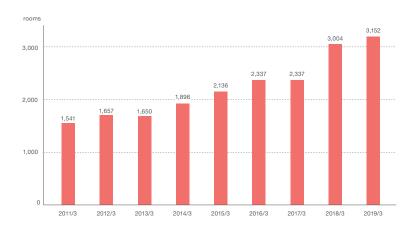
Hotels

Business area: Centered on Kyushu, also extended to Tokyo metropolitan area and Thailand

Number of Guest Rooms/Opening

	Hotel name	Location	Number of rooms	Year of Opening
1	JR Kyushu Hotel Blossom Fukuoka	Fukuoka City, Fukuoka Prefecture	90	December, 1992 Rebranded and reopened on July, 2011
2	Hotel Okura JR Huis Ten Bosch	Sasebo City, Nagasaki Prefecture	320	June, 1995 Rebranded and reopened on April, 2012
3	Station Hotel Kokura	Kitakyushu City, Fukuoka Prefecture	294	April, 1998
4	JR Kyushu Hotel Nagasaki	Nagasaki City, Nagasaki Prefecture	144	September, 2000
5	JR Kyushu Hotel Kagoshima	Kagoshima City, Kagoshima Prefecture	247	South wing: Aug, 2001/North wing: Mar, 2010
6	Okuhita Onsen Umehibiki	Hita City, Oita Prefecture	32	November, 2002 Rebranded and reopened on Nov, 2017
7	Hana Beppu Ryokan	Beppu City, Oita Prefecture	30	September, 2003 Rebranded and reopened on April, 2012
8	JR Hotel Yakushima	Kumage District, Kagoshima Prefecture	46	October, 2005
9	JR Kyushu Hotel Kokura	Kitakyushu City, Fukuoka Prefecture	187	September, 2007
10	JR Kyushu Hotel Miyazaki	Miyazaki City, Miyazaki Prefecture	141	November, 2011
11	JR Kyushu Hotel Blossom Hakata Chuo	Fukuoka City, Fukuoka Prefecture	247	April, 2013
12	JR Kyushu Hotel Blossom Shinjuku	Shibuya-ku, Tokyo	239	August, 2014
13	JR Kyushu Hotel Blossom Oita	Oita City, Oita Prefecture	190	April, 2015
14	JR Kyushu Hotel Blossom Naha	Naha City, Okinawa Prefecture	218	June, 2017
15	Shama Lakeview Asoke Bangkok	Bangkok, Thailand	429	1999 Rebranded and reopened on April, 2018
16	Aloft Bangkok Sukhumvit 11	Bangkok, Thailand	298	2011

Number of Guest Rooms at JR Kyushu Group Hotels (Cumulative)





RJR Precia Yoshizukaekimae RJR Precia Yoshizukaekimae II (Apartment leasing)



MJR Akasaka Tower (Condominium)



JR Kyushu Hotel Blossom Hakata Chuo (Hotel)



Okuhita Onsen Umehibiki

8

Kagoshima-Chuo Station

Uses:commercial areas. office

Lot area: Approx. 7,300m2 Total floor space: Approx. 37,700m

Scheduled opening: Fall 2020

West Entrance Development

buildings, residential areas, etc.

Commercial facility name: AMU PLAZA Miyazaki

Real Estate and Hotels Segment - Major Development Plans

Development in Areas Surrounding Stations

Hakata Station Area Development

《Hakata Eki-mae 2-Chome Complex》 Location: 2-172 Hakata-ekimae, Hakata-ku, Fukuoka City, Fukuoka Prefecture. Total floor area: 15 299m Uses: Hotel (F4-14) Community center (F3) Commercial facilities (F1-2) No. of quest rooms: 238 Scheduled opening: September 2019



Nagasaki Station Area Development

Uses: Commercial areas, office buildings, hotels, etc.



«Plan for utilizing the space above the tracks at Hakata Station》 Plan for "a new city" that utilizes the space above the Hakata Station tracks in a three-dimensional manner

> Vaqasaki Route (Takeo-onse Scheduled to open in FY202

Kumamoto Station Area Development

Lot area: Approx.70,000m² (including area below elevated tracks) Total floor space: Approx. 109,000m² (station building) Uses: Commercial areas (station building, etc.), hotels, residential areas, office buildings, etc. Scheduled opening: Winter 2020(office buildings)

Spring 2021(station building, hotels)



Hotel

(THE BLOSSOM HIBIYA) Location: 1-1-13 Shimbashi, Minato-ku, Tokyo Total floor area: 10,400m Floors: 18 to 27 No. of guest rooms: 255 Scheduled opening: August 2019



Apartment Leasing

Name			Fiscal year of completion (acquisition) (provisional)
RJR Precia Befuekimae	Fukuoka City, Fukuoka Prefecture	41	2020/3
RJR Precia Takeshita II	Fukuoka City, Fukuoka Prefecture	72	2020/3
RJR Precia Ropponmatsu	Fukuoka City, Fukuoka Prefecture	94	2020/3
RJR Precia Tenjin South	Fukuoka City, Fukuoka Prefecture	202	2021/3
RJR Sakaisuji Hommachi Tower	Osaka City,Osaka Prefecture	144	2021/3

Condominium Sales

Name	Location	No. of total units (provisional)	Fiscal year of delivery (provisional)
MJR The Garden Miyazakiekimae	Miyazaki City, Miyazaki Prefecture	182	2020/3
MJR The Garden Kami-Kumamotoekimae	Kumamoto City, Kumamoto Prefecture	188	2020/3
MJR Shin-Oe	Kumamoto City, Kumamoto Prefecture	28	2020/3
Marks City Futsukaichi	Chikushino City, Fukuoka Prefecture	164	2020/3
MJR Meinohamaekiminami	Fukuoka City, Fukuoka Prefecture	46	2020/3
MJR Chihaya Branchera	Fukuoka City, Fukuoka Prefecture	182	2021/3
MJR Sakaisuji Hommachi Tower	Osaka City,Osaka Prefecture	296	2021/3



Note: All images are artists' renderings