Trend of Handling Revenues and the Kyushu Shinkansen Usage Status in Fiscal 2025 (Year-on-Year Comparisons)

P: Preliminary figures (%) Trend of Handling Revenues Kyushu Shinkansen Fiscal 2025/Fiscal 2024 Non-Commuter Pass Revenue Usage Status Commuter (Hakata – Kumamoto) Sum Total **Pass** Medium-to-Short Revenue Total Long Distance Distance 102.1 April 71.9 114.3 105.2 106.6 97.1 (95.4)104.1 May 105.4 115.7 111.2 112.0 111.0 (99.4)104.4 June 110.6 117.7 108.1 109.6 109.7 (98.7)103.5 First quarter 88.1 115.8 108.1 109.3 105.2 (97.9)101.3 July 111.2 118.6 106.8 108.4 108.9 (96.9)P101.5 (P96.2) August(~8/19) P114.5 P106.5 P107.4 P107.3 P108.0 $(8/1 \sim 8/18)$ September Second quarter First half October November December Third quarter Third quarter cumulative total January February March Fourth quarter Second half Fiscal year total

Note: (1) Figures for handling revenues represent year-on-year comparisons of revenue from tickets sold at JR Kyushu stations, ticket vending machines, travel agencies within the Company's jurisdiction, etc. The above figures show handling revenues before settlement with other JR companies and private railways. Consumption tax is included in these figures. Please note that handling revenues listed on the Company's statement of income represent revenues after settlement with other JR companies and private railways and therefore differ from the figures listed above.

⁽²⁾ Figures in brackets () are comparison with the same month in FY2019.3.

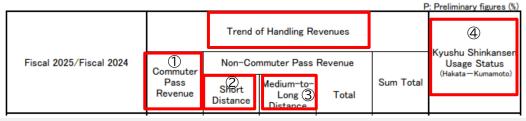
⁽³⁾ JR Kyushu have revised the fare and charge by total average 15.0% on Apr. 1, 2025.

⁽⁴⁾ Revisions are sometimes made to these figures.



Monthly Information and Revise Rail Fares And Charges

Monthly Information



Trend of Handing Revenues

Revenue from tickets sold at JR Kyushu stations, through online JR Kyushu train reservation, and at travel agencies. The "Railway Transportation Revenue" on the income statement is calculated after settlement with other JR companies and travel agencies, based on trend of handing revenues.

①Commuter Pass Revenue

Revenue from work and school commuter passes. Percentage revision is 25.8%, and rate of increase is 18.6% (work and school total). Due to the impact of the pre-purchases, the monthly figures are expected to remain below percentage revision and rate of increase for the time being.

2Non-Commuter Short Distance

Among non-commuter pass revenue, that from tickets within a distance of 50 km (including IC cards, etc.). Percentage revision is 14.6%, and rate of increase is 11.5% (non-commuter).

3 Non-Commuter Medium-to-Long Distance

Among non-commuter pass revenue, that from tickets excluding short distance. That also includes tickets sold in our company for other JR companies 'sections. Percentage revision for non-commuter is 14.6%, and for charges is 8.0%. Rate of increase for non-commuter is 11.5%, and for charges is 6.5%. Since fare and charge revisions have not been implemented in other service areas as of now, the monthly figures are expected to remain below percentage revision.

The average daily number of passengers in the section. Figures in brackets () are comparison with those for the same month in FY2019/3.

Revise Rail Fares And Charges (Material from July 2024)

		Upper limit of Fares or Charges	
		Percentage revision	Rate of increase
Non-Commuter 2.3		14. 6	11.5
Commuter	Work commuter passes	30. 3	22. 4
1	School commuter passes	16. 0	9. 9
Ü	Total	25. 8	18. 6
Charges (3)		8. 0	6. 5
(Shinkansen express charges)		12. 4	9. 9
Total		15. 0	11. 4

The rate of increase is calculated by taking into account a certain decrease in usage due to the revise of rail fares and charges from percentage revision.

Percentage Revision 15.0%
Rate of Increase 11.4%
Increased Revenues
¥16.0billion (three-year average for FY2026/3 to FY2028/3)

1)Commuter Pass Revenue

Commuter
Percentage revision 25.8%
Rate of increase18.6%

2Short Distance

Non-Commuter Percentage revision 14.6% Rate of increase 11.5%

3Medium-to-Long Distance

(composed of non-commuter and charges)
Non-commuter
Percentage revision 14.6%
Rate of increase 11.5%
Charges
Percentage revision 8.0%
Rate of increase 6.5%