## Trend of Handling Revenues and the Kyushu Shinkansen Usage Status in Fiscal 2023 (Year-on-Year Comparisons)

P: Preliminary figures (%) Trend of Handling Revenues Kyushu Shinkansen Fiscal 2023/Fiscal 2022 Non-Commuter Pass Revenue Usage Status Commuter (Hakata – Kumamoto) Pass Medium-to-Sum Total Short Revenue Total Long Distance Distance 113.8 115.0 141.0 136.4 129.0 136.4 April (92.5)(99.4)(88.8)(90.2)(90.9)(85.9)96.9 110.4 133.7 129.3 123.0 138.1 May (91.8)(101.7)(85.4)(87.7)(88.3)(91.1)94.6 110.0 126.2 123.4 118.3 133.3 June (100.4)(90.6)(91.1)(92.0)(91.9)(90.5)105.1 111.8 133.7 129.8 123.9 135.9 First quarter (92.0)(100.4)(88.2)(89.9)(90.3)(89.2)103.4 116.1 144.2 139.4 131.4 138.7 July (88.7)(105.6)(92.5)(94.2)(93.2)(91.4)102.6 119.4 146.5 141.5 152.5 135 2 August (92.3)(94.8)(86.5)(87.6)(88.2)(91.5)105.2 120.9 138.5 135.7 127.5 144.1 September (102.4)(101.6)(89.7)(91.1)(93.4)(93.9)143.0 138.9 145.3 104.0 118.5 131 2 Second quarter (95.2)(100.0)(89.5)(90.9)(91.6)(92.2)104.6 115.1 138.5 134.4 127.5 140.7 First half (100.2)(93.5)(88.9)(90.4)(91.0)(90.8)102.8 107.8 116.6 124.1 118.1 113.3 October (87.9)(105.2)(94.2)(95.5)(93.7)(95.6)98.9 108.1 118.8 117.2 114.6 121.1 November (93.2)(101.8)(92.7)(93.8)(93.8)(94.2)99.6 113.0 116.1 115.5 113.6 113.5 December (94.4)(102.9)(98.2)(98.9)(98.3)(97.5)109.5 101.2 1177 116.4 119.4 113.8 Third quarter (90.6)(103.0)(94.9)(96.0)(95.1)(95.7)103.5 113.1 130.2 127.3 122.4 132.4 Third quarter cumulative total (92.4)(92.6)(101.2)(91.0)(92.3)(92.5)101.9 111.9 119.0 117.8 114.7 119.3 January (88.9)(104.7)(94.0)(95.5)(94.3)(94.9)108.0 120.4 104.6 115.0 114.3 113.1 February (90.3)(106.7)(97.4)(98.7)(97.6)(98.8)103.9 105.8 105.4 109.3 111.4 106.5 March (103.6)(100.3)(92.2)(93.2)(95.0)(96.3)107.9 106.6 112.5 111.8 111.0 115.7 Fourth quarter (95.1)(103.1) (94.4)(95.6)(95.5)(96.6)103.8 108.7 115.1 114.1 112.4 117.6 Second half (92.8)(103.0)(95.8)(94.7)(95.3)(96.2)

Note: (1) Figures for handling revenues represent year-on-year comparisons of revenue from tickets sold at JR Kyushu stations, ticket vending machines, travel agencies within the Company's jurisdiction, etc. The above figures show handling revenues before settlement with other JR companies and private railways. Consumption tax is included in these figures. Please note that handling revenues listed on the Company's statement of income represent revenues after settlement with other JR companies and private railways and therefore differ from the figures listed above.

111.7

(101.6)

125.2

(91.8)

123.0

(93.1)

1193

(93.1)

1278

(93.5)

104.2

(93.2)

Fiscal year total

<sup>(2)</sup> Figures in brackets ( ) are comparison with the same month in FY2019.3.

<sup>(3)</sup> JR Kyushu have revised the fare and charge by total average 1.850% due to consumption tax hike on Oct. 1, 2019.

<sup>(4)</sup> Revisions are sometimes made to these figures.