## Trend of Handling Revenues and the Kyushu Shinkansen Usage Status in Fiscal 2021 (Year-on-Year Comparisons)

P: Preliminary figures (%) Trend of Handling Revenues Kvushu Shinkansen Fiscal 2021/Fiscal 2020 Non-Commuter Pass Revenue Usage Status Commuter (Hakata — Kumamoto) Pass Medium-to-Sum Total Short Revenue Long Total Distance Distance 162.5 222.9 390.8 329.3 232.6 259.2 April (79.2)(71.2)(35.7)(40.7)(50.7)(47.7)93.9 152.9 207.2 189.0 140.7 199.7 May (39.6)(87.6) (54.0)(26.7)(31.0)(30.3)102.7 86.3 106.9 109.1 108.6 101.3 June (93.9)(64.1)(36.7)(40.9)(48.5)(40.4)150.9 184.9 175.0 148.5 115.8 165.3 First quarter (84.5)(63.1)(33.0)(37.5)(46.6)(39.2)110.9 117.8 134.9 131.1 125.2 107.4 July (83.1)(72.9)(45.7)(49.4)(55.1)(51.0)91 1 104.0 101.5 93.7 98.5 111.2 August (82.6)(51.3)(29.5)(32.7)(38.8)(35.0)76.5 98.6 88.0 79.2 81.0 87.3 September (55.9)(56.4)(31.1)(34.5)(40.8)(36.2)100.4 99.7 103.6 97.8 104.7 102.6 Second quarter (68.2)(59.9)(35.4) (38.8)(44.7)(40.4)107.8 120.5 130.7 128.2 120.7 121.3 First half (38.2)(75.8)(61.5)(34.3)(45.6)(39.8)97.8 95.0 118.6 98.8 98.0 103.1 October (147.6)(77.0)(54.1)(57.1)(69.3)(53.9)105.5 93 6 119.5 116.8 111.7 94.0 November (99.6)(80.5)(61.6)(64.1)(68.6)(61.1)98.2 123.2 170.8 159.8 146.5 127.8 December (97.1)(82.2)(71.1)(72.8)(75.6)(72.0)105.0 109.1 125.0 104.7 121.9 118.0 Third quarter (116.4)(80.0)(62.0)(64.6)(71.1)(62.2)106.9 115.7 127.9 125.2 119.5 113.3 Third quarter cumulative total (85.1)(67.7)(47.1)(43.7)(53.8)(47.4)107.3 116.5 153.5 143.5 131.2 144.6 January (83.7)(69.2)(43.8)(47.6)(54.1)(51.9)95.2 95.3 110.5 106.8 103.9 98.2 February (82.3)(61.8)(43.6) (46.4)(51.6)(42.0)[35.9] [39.4] [83.3] [61.8][44.8] [38.8] 96.3 101.6 114.2 111.6 107.3 101.3 March (93.9)(110.9)(144.9) (137.0)(122.7)(108.1)[97.1] [74.6] [55.2] [58.1] [55.1] [64.7] 99.6 104.3 122.7 118.4 112.9 112.4 Fourth quarter (87.6)(78.3)(66.8)(61.4)(64.4)(71.1)102.3 106.8 124.0 120.4 107.8 115.7 Second half (100.2)(79.2)(63.0)(65.5)(71.1)(61.9)105.1 112.6 126.5 123.4 117.8 113.1 Fiscal year total (85.7)(70.1)(47.6)(51.0)(50.2)(57.2)

Note: (1) Figures for handling revenues represent year-on-year comparisons of revenue from tickets sold at JR Kyushu stations, ticket vending machines, travel agencies within the Company's jurisdiction, etc. The above figures show handling revenues before settlement with other JR companies and private railways. Consumption tax is included in these figures. Please note that handling revenues listed on the Company's statement of income represent revenues after settlement with other JR companies and private railways and therefore differ from the figures listed above.

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(2) Figures in brackets () are comparison with the same month in FY2019.3 and figures in square brackets [] are comparison with the same month in FY2019.3.

<sup>(3)</sup> Revisions are sometimes made to these figures