## Trend of Handling Revenues and the Kyushu Shinkansen Usage Status in Fiscal 2020 (Year-on-Year Comparisons)

(%)

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Fiscal 2020/Fiscal 2019	Trend of Handling Revenues					
	Commuter Pass Revenue	Non-Commuter Pass		Revenue		Kyushu Shinkansen Usage Status (Hakata – Kumamoto)
		Short Distance	Medium-to- Long Distance	Total	Sum Total	
April	48.8	31.9	9.1	12.4	21.8	18.4
May	93.3	35.4	12.9	16.4	28.2	15.2
June	108.8	60.0	33.7	37.6	47.9	39.3
First quarter	73.0	41.8	17.9	21.4	31.3	23.7
July	74.9	61.9	33.8	37.6	44.0	47.5
August	90.7	54.8	28.3	32.2	39.4	31.4
September	56.7	64.1	39.3	42.6	46.8	47.3
Second quarter	68.0	60.0	33.8	37.4	43.6	41.3
First half	70.3	51.0	26.2	29.8	37.8	32.8
October	124.4	77.9	55.3	58.3	67.2	56.7
November	106.5	76.3	51.5	54.9	61.5	64.9
December	98.8	66.7	41.6	45.6	51.6	56.3
Third quarter	110.8	73.4	49.6	53.0	60.3	59.4
Third quarter cumulative total	79.6	58.5	34.2	37.7	45.0	41.8
January	78.0	59.4	28.5	33.2	41.3	35.9
February	86.4 (87.5)	63.0 (63.0)				42.8 (39.5)
March	97.5 (100.8)	109.1 (73.4)	126.8 (48.4)		114.4 (60.3)	106.7 (54.7)
Fourth quarter	88.0	75.1	52.5	56.4	63.0	54.7
Second half	97.9	74.2	50.8	54.4	61.5	57.4
Fiscal year total	81.5	62.3	37.6	41.3	48.6	44.4

Note: (1) Figures for handling revenues represent year—on—year comparisons of revenue from tickets sold at JR Kyushu stations, ticket vending machines, travel agencies within the Company's jurisdiction, etc. The above figures show handling revenues before settlement with other JR companies and private railways. Consumption tax is included in these figures. Please note that handling revenues listed on the Company's statement of income represent revenues after settlement with other JR companies and private railways and therefore differ from the figures listed above.

(2) Figures in brackets () are comparison with the same month in FY2019.3.

(3) Revisions are sometimes made to these figures.