Railway Transportation Revenues and the Kyushu Shinkansen Usage Status in Fiscal 2018 (Year-on-Year Comparisons)

(%) Railway Transportation Revenues*1 Kyushu Shinkansen Fiscal 2018/Fiscal 2017 Non-Commuter Pass Revenue Usage Status*2 Commuter Pass Sum Total Medium-to-Short Revenue Total Long Distance Distance **April** 99.9 98.5 101.2 100.1 99.7 104.1 May 100.2 99.4 99.2 102.8 98.4 99.3 June 102.5 100.4 95.6 96.3 97.0 102.3 99.9 98.8 103.1 First quarter 99.7 98.4 98.6 July 103.2 100.8 94.4 96.0 95.8 96.6 August 98.6 102.7 98.0 98.6 98.6 101.0 September 103.3 102.8 102.8 102.8 102.9 103.3 Second quarter 101.3 100.0 98.9 99.0 99.3 102.4 First half 100.4 99.9 98.6 98.8 99.1 102.7 October 100.8 99.5 99.1 99.5 100.8 99.6 98.6 101.5 101.1 101.2 100.9 103.8 November 98.8 97.9 98.5 99.2 December 98.5 101.6 Third quarter 98.9 101.3 99.5 99.8 99.6 101.3 Third quarter cumulative total 99.9 100.4 99.0 99.2 99.3 102.2 100.8 99.9 101.1 100.9 100.9 101.8 January February 98.6 101.3 98.3 98.7 98.7 97.1 March 107.2 105.1 100.3 100.3 100.1 101.3 102.8 Fourth quarter 100.9 99.8 99.9 100.4 99.8 Second half 101.1 99.7 99.9 100.8 100.0 100.6 Fiscal year total 100.6 100.6 99.2 99.4 99.5 101.6

^{*1} Figures for railway transportation revenues represent year—on—year comparisons of revenue from tickets sold at JR Kyushu stations, ticket vending machines, travel agencies within the Company's jurisdiction, etc. The above figures show railway transportation revenues before settlement with other JR companies and private railways. Consumption tax is included in these figures. Please note that railway transportation revenues listed on the Company's statement of income represent revenues after settlement with other JR companies and private railways and therefore differ from the figures listed above. Revisions are sometimes made to these figures.

^{*2} The Kyushu Shinkansen usage status reflects year-on-year comparisons of the monthly transportation volume between specific stations (Hakata Station-Kumamoto Station). Revisions are sometimes made to these figures.