Transportation Revenues and the Kyushu Shinkansen Usage Status in Fiscal 2016 (Year-on-Year Comparisons)

| | | | | | | P: Provisional report (%) |
|--------------------------------|---------------------------|---------------------------|--------------------------------|-------|-----------|---|
| | Transportation Revenues*1 | | | | | |
| Fiscal 2016/Fiscal 2015 | Commuter | Non-Commuter Pass Revenue | | | | Kyushu Shinkansen Usage Status ^{*2} |
| | Pass Revenue | Short Distance | Medium-to- Long Distance | Total | Sum Total | 2 2 3 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 |
| April | 99.8 | 97.4 | 80.8 | 83.0 | 87.2 | 66.1 |
| May | 102.7 | 100.3 | 95.5 | 96.2 | 97.0 | 87.2 |
| June | 96.5 | 100.3 | 97.8 | 98.2 | 98.0 | 94.3 |
| First quarter | 99.8 | 99.3 | 91.0 | 92.2 | 93.5 | 82.7 |
| July | 100.9 | 103.7 | 99.3 | 99.9 | 100.0 | 100.3 |
| August | 103.4 | 102.8 | 99.1 | 99.6 | 99.9 | 101.4 |
| September | 90.4 | 95.2 | 94.2 | 94.3 | 93.6 | 94.3 |
| Second quarter | 96.9 | 100.7 | 97.5 | 97.9 | 97.8 | 98.8 |
| First half | 98.4 | 100.0 | 94.5 | 95.2 | 95.8 | 91.2 |
| October | 107.1 | 101.3 | 98.8 | 99.1 | 100.7 | 100.3 |
| November | 103.3 | 98.1 | 99.2 | 99.1 | 99.6 | 101.2 |
| December | 101.4 | 103.5 | 102.8 | 102.9 | 102.8 | 103.9 |
| Third quarter | 104.8 | 101.0 | 100.2 | 100.3 | 100.9 | 101.7 |
| Third quarter cumulative total | 100.4 | 100.4 | 96.4 | 97.0 | 97.5 | 94.8 |
| January | 99.7 | 98.9 | 99.8 | 99.7 | 99.7 | 99.3 |
| February | 99.5 | 100.5 | 100.7 | 100.7 | 100.6 | 102.9 |
| March | 90.7 | 103.5 | 101.8 | 102.0 | 100.3 | 101.6 |
| Fourth quarter | 96.0 | 101.1 | 100.8 | 100.9 | 100.2 | 101.2 |
| Second half | 100.4 | 101.1 | 100.5 | 100.6 | 100.6 | 101.5 |
| Fiscal year total | 99.4 | 100.5 | 97.5 | 97.9 | 98.1 | 96.6 |

^{*1} Figures for transportation revenues represent year—on—year comparisons of revenue from tickets sold at JR Kyushu stations, JR Kyushu travel agencies, ticket vending machines, etc. In addition, transportation revenues include sales of tickets issued by travel agencies within the Company's jurisdiction. The above figures show transportation revenues before settlement with other JR companies and private railways. Consumption tax is included in these figures. Please note that transportation revenues listed on the Company's statement of income represent revenues after settlement with other JR companies and private railways and therefore differ from the figures listed above. Revisions are sometimes made to these figures.

^{*2} The Kyushu Shinkansen usage status reflects year-on-year comparisons of the monthly transportation volume between specific stations (Hakata Station-Kumamoto Station). Revisions are sometimes made to these figures.